



AMERICAN FINANCIAL SERVICES ASSOCIATION



AFSA Premier Business Partner SOURCEBOOK 2019

PREMIER



BUSINESS PARTNERS


Protecting Credit Since 1916
American Financial Services Association





AFSA 2019 PREMIER BUSINESS PARTNERSHIP PROGRAM

The **AFSA Premier Business Partnership Program** provides AFSA Business Partners with an opportunity to plan their marketing programs in advance by bundling from a list of association opportunities such as, but not limited to, membership, exhibits, sponsorships, advertising webinars and donated services. Depending on the size of the total Partnership amount, companies may qualify for quarterly billing—minimum \$15,000 annual amount—and extra bonus opportunities. Enrollment for the 2019 Program will begin in October 2018.

Benefits Include:

- ★ AFSA Online **Resource Directory** listings with your Premier Level Logo
- ★ Premier Partners-Only **Resource Directory** listings
- ★ Customized Membership Lists with e-mails in Excel format
- ★ Premier Partner logo for use in your marketing materials
- ★ Special recognition at conferences and in publications
- ★ Exclusive direct marketing to AFSA Board members and Finance members supporting the Premier Partners
- ★ Pre-selection opportunities for exhibits at the Independents and Vehicle Conference and premium sponsorships

Extra Bonuses (Based on Participation Level)

- ★ Complimentary Conference Attendee Registrations
- ★ Complimentary Conference Website and Newsletter advertising as well as bonus webinars
- ★ Bonus category listings on the online **Resource Directory**

Each Level has an individual logo which can be used on company marketing materials. Plaques and ribbons have been developed to showcase these categories at AFSA conferences.

PREMIER BUSINESS PARTNER LEVELS



EIGHT STAR
\$70,000 -
\$100,000+



SEVEN STAR
\$50,000 -
\$69,999



SIX STAR
\$30,000 -
\$49,999



FIVE STAR
\$25,000 -
\$29,999



FOUR STAR
\$20,000 -
\$24,999



THREE STAR
\$15,000 -
\$19,999



TWO STAR
\$10,000 -
\$14,999



ONE STAR
\$7,500 -
\$9,999

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A MESSAGE FROM AFSA's PRESIDENT & CEO

Dear Valued Member:

Welcome to **AFSA's 2019 Premier Partner Sourcebook**. Here, you will find the most comprehensive list and descriptions of products and value-added services available to the consumer credit industry. AFSA's Premier Partner members understand the value they can bring to your business and are committed to working with you to achieve your goals. Each Premier Partner has dedicated a substantial portion of their marketing budgets – between \$7,500 - \$75,000+ — to reach you, our valued finance members.

We believe you will find this document useful as a resource – whether you plan to attend one of our upcoming conference expositions and meet Premier Business Partners in person, or as a handy reference guide to the goods and services offered by these highly-committed suppliers to the financial services industry.

While we list contact information for all these providers, I strongly encourage you to take advantage of the fact that most, if not all, of these companies will be represented in person at both upcoming AFSA conferences. You can meet them to discuss your company's needs at the sold-out Vehicle Finance Exposition, January 22-24, in San Francisco, CA, and the Independents Exposition, April 16-18, in Austin, TX. These are wonderful opportunities to meet them where the industry meets – at AFSA conferences.

Best regards for a successful 2019!

A handwritten signature in black ink, appearing to read "Chris", enclosed within a large, loopy circular stroke.

Chris Stinebert
President and CEO
American Financial Services Association

Eight Star Premier Partners





ACI Worldwide

Mr. Neil Williams
Director, Business Development
Naples, FL
Email | neil.williams@aciworldwide.com
Phone | (682) 706-3123
Website | <http://www.aciworldwide.com>

Services Offered

- Electronic Bill Presentment Services
- Loan Servicing Resourcing
- Payment Processing Service



Raise customer satisfaction 25% with convenient billing and payment options from ACI Worldwide. ACI Worldwide is a billing and payment systems expert, processing \$14 trillion per day for 5,100 clients across the globe. ACI can help you offer your customers' favorite ways to pay while reducing your costs by 30%. Visit www.aciworldwide.com/billpay for research on customers' payment demands, or contact us at billpay@aciworldwide.com or (866) 702-8646.



Allied Solutions/ Securian Financial Group

Allied Solutions

Mr. David Underdale

Chief Marketing Officer

Saint Paul, MN 55126

Email | dave.underdale@alliedsolutions.net

Phone | (866) 319-1580

Website | <http://www.alliedsolutions.net>

Services Offered

- Direct Marketing
- Insurance Tracking Services
- Repossession Management Services



Securian Financial Group

Mr. John Underwood

National Sales Vice President

Saint Paul, MN 55126

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Phone | (763) 442-4348

Website | <http://www.securian.com>

Allied Solutions and Securian partner to provide insurance, lending, marketing, and risk management products. Together we deliver the highest quality products, service and solutions in the industry to assist our customers in achieving their goals.



Experian's Clarity Services

Ms. Susana Walls
Vice President of Marketing
Clearwater, FL 33760
Email | swalls@experian.com
Phone | (727) 400-6762
Website | www.clarityservices.com

Services Offered

- Credit Reporting
- Risk Management Software



Experian's Clarity Services is a credit bureau that provides reporting on near-prime, nonprime and subprime consumers. Our growing database of more than 62 million unique consumer identities helps financial institutions and lenders better serve this market by examining alternative credit data not available from traditional sources. As an FCRA-regulated credit reporting agency, Clarity delivers data to enhance risk management, portfolio monitoring and underwriting. Lenders obtain unparalleled insight when our data is combined with traditional information.

Dealertrack Lender Solutions

TECHNOLOGY THAT DRIVES YOU.

Dealertrack

Ms. Marguerite Martakis

Marketing Manager

North Hills, NY 11042

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Phone | (866) 868-5900

Website | <http://www.dealertrack.com/lendersolutions>

Dealertrack provides industry-leading software and services that give lenders and dealerships the confidence to thrive in an ever-changing automotive market. The company's integrated suite of powerful but easy-to-use solutions helps lending partners and their dealers increase efficiency and improve decision-making with compliance in mind. Dealertrack is part of the Cox Automotive family.

Services Offered

- Indirect Lending
(credit application)
Technology
- Digital Contracting
Solutions
- Aftermarket
Cancellation Express
Recovers
- Title Administration
and Management
Services





Experian

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Vice President

Costa Mesa, CA 92626

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Website | <http://www.experian.com>

Services Offered

- Credit Reporting
- Scoring and Modeling
- Segmentation and Marketing



Experian unlocks the power of data to create opportunities for consumers, businesses and society. From buying a home or car, to sending a child to college, or growing a business exponentially by connecting it with new customers, to assisting our clients in providing alternative lending options to those looking to get back on their feet; we empower consumers and our clients to manage their data with confidence so they can maximize every opportunity. We gather, analyze and process data in ways others cannot. We help individuals take financial control and access financial services, businesses make smarter decisions and thrive, lenders lend more responsibly while providing technology to compete, and organizations prevent identity fraud and crime. For more than 125 years, we've helped consumers and clients prosper, and economies and communities flourish. Our 17,000 people in 37 countries believe the possibilities for you, and our world, are growing. We have invested in new technologies, talented people and innovation so we can help create a better tomorrow.



FIS

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 Website | <http://www.fisglobal.com>

Services Offered

- Reporting and Analysis Software
- Electronic Bill Presentment Services
- Payment Processing Services
- Print and Mail Services
- Loan Administration Services
- Loan Servicing Software

FIS™ is the world's largest global provider dedicated to financial technology solutions. FIS empowers the financial world with software, services, consulting and outsourcing solutions focused on retail and institutional banking, payments, asset and wealth management, risk and compliance, trade enablement, transaction processing and record-keeping. FIS' more than 53,000 worldwide employees are passionate about moving our clients' business forward. Headquartered in Jacksonville, Florida, FIS serves more than 20,000 clients in over 130 countries, and our technology powers billions of transactions annually that move over \$9 trillion around the globe. FIS is a Fortune 500 company and is a member of Standard & Poor's 500® Index.





Fortegra

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Services Offered

- Credit Protection Products
- Motor Clubs
- Collateral Protection
- VSC/GAP
- Reinsurance, Training and Development

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A trusted partner of the installment loan industry with more than 40 years of experience, we have a reputation for exceptional service. We enhance your brand by combining technology, product knowledge and innovative thinking to deliver products with meaningful consumer value. At Fortegra you can Experience More.





GOLDPoint Systems

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Phone | (801) 429-2172
Website | <http://www.goldpointsystems.com>

Services Offered

- Electronic Document Management Systems (EDMS)
- Loan Originations Systems
- Loan Servicing Software

GOLDPoint Systems offers one of the most complete Loan Management Software Systems in the Direct and Indirect market, covering the complete loan life cycle. Our products include online portals, custom scoring, origination, loan servicing, collections, accounting, reporting, document storage and e-signatures. We also offer many integrations with other service providers giving you the ability to create the best software solution for your specialized lending needs.





Hudson Cook, LLP /CounselorLibrary®

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 Chairman
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 Website | <http://www.hudco.com>

Services Offered

- Law Firms
- Compliance Management Systems (CMS)



Hudson Cook, LLP counsels financial clients on state and federal consumer and commercial financial services, banking and privacy compliance, regulation, enforcement and supervision. Our nationwide team includes former officials with federal regulatory agencies and former in-house lawyers from banks, sales finance companies and other financial services institutions. We stay at the forefront of compliance, watching developments among federal and state agencies and legislative bodies to anticipate regulatory changes.

CounselorLibrary.com, LLC, is the leading legal compliance resource for the consumer financial services and privacy industries, providing comprehensive coverage and analysis of federal and state laws, regulations, and litigation. Supported and maintained by the attorneys at Hudson Cook, LLP, CounselorLibrary.com's products consist of online, interactive, state law databases with interpretive analysis, daily reporting and tracking products, monthly newsletters, books, and webinars.



RSM US LLP

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 Website | <http://www.rsmus.com>

Services Offered

- Accounting
- Certified Public Accountants
- Tax Preparation



RSM US LLP is the leading provider of audit, tax and consulting services focused on the middle market, with 10,000 people in over 100 offices nationwide. Our full range of services help specialty finance companies address their complex business challenges such as regulatory compliance, security and privacy, and transaction due diligence. Through working with organizations like AFSA, we have developed an industry knowledge base which enables us to provide industry specific, meaningful observations and insights.



SourceLink

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 Senior Director of Business Development
 Madison, MS 39110
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 Phone | (866) 947-6872
 Website | <http://www.sourcelink.com>

Services Offered

- Advertising Services
- Database Marketing
- Digital Marketing
- Direct Marketing Services
- Electronic Statement Presentment
- Print and Mail Services



SourceLink is a highly respected Direct Marketing agency that utilizes data intelligence and an omni-channel approach to maximize return on investment for clients through improved customer response and conversion. We have supported consumer finance companies for the last 25 years and boast a client retention rate of over 95%. We help companies acquire, nurture and retain new customers by deploying client programs across the channels in which their customers and prospects are most responsive, both online and offline. SourceLink offers direct marketing solutions with delivery execution through print, digital, email, mobile, and social media. For our finance lending customers, we specialize in live check mailings, ITA and preapproved offers, PDF archival and data sourcing services. With three redundant production facilities and turnkey lending programs, SourceLink's communication solutions improve marketing ROI through greater relevance and increased response while minimizing postage and production costs. For more information, visit www.sourcelink.com.



LEADING FINANCE
TECHNOLOGY

White Clarke Group

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Phone | (678) 951-8950
Website | www.whiteclarkegroup.com



White Clarke Group is a global provider of award-winning loan origination and floorplan finance software for the automotive, consumer and asset finance sectors. As your business evolves, CALMS' configurable workflows and powerful rules engine enable greater operational efficiency, stability, risk management and compliance oversight, for optimum scalability and adaptability. Powering intelligent risk decisions and customized lending solutions, with decreased business risk for more than 25 years. After serving in IT leadership with global banking and finance organizations, the White Clarke Group founders set out to deliver more than just software. They dedicated the company and its 600+ team members to serve as true partners, vested in our clients' success every step of the way. For more information, please visit www.whiteclarkegroup.com.

Services Offered

- Loan Origination Systems
- Floorplan Systems
- Credit Application Process Software
- Risk Management Software
- Loan Servicing Software

Seven Star Premier Partners





DataScan

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Services Offered

- Analytics and Risk Management
- Floorplan Audit Services
- Floorplan Systems



DataScan provides clarity to wholesale loan accounting and manages risk with our holistic auditing solution. Our Wholesale Intelligence solution provides clarity to wholesale lenders through our intuitive floorplan loan accounting system. And, our Audit Intelligence solution simplifies the complex risk management process by leveraging advanced technology and highly skilled associates. As a global leader, DataScan offers comprehensive solutions to banks, independent finance companies, and captive financial institutions. To learn more, visit OneDataScan.com.



FICO

Sales

San Jose, CA 95110

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Services Offered

- Analytics and Risk Management
- Portfolio Assessments
- Scoring and Modeling



FICO (NYSE:FICO) delivers superior predictive analytics solutions to the auto finance and motor industry that drive smarter decisions. The company's groundbreaking use of software, predictive analytics and scores through the use of mathematics to predict consumer behavior has transformed areas in marketing, incentives management, customer validation, multi-channel customer communications, originations, credit decisioning, pricing optimization, alternative deal structure, account management, portfolio management, collections and recovery, and regulatory compliance as well as predictive analytics in decision management through the use of rules, optimization, modeling, visualization and data orchestration. FICO's Open Access program enables lenders to share the FICO® Score with your customers to increase customer loyalty and satisfaction in a step towards greater transparency and education.



Penn Hill Associates

Mr. Tim Harrelson

President

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Website | <http://www.pennhillassociates.com/>

Services Offered

- Strategy & Marketing Consulting
- Talent Acquisition & Management



Penn Hill has been recruiting in the Consumer and Auto Finance industries since 1976. Ours is a “high touch” concierge approach that serves you well. We have a “tried and true” system of validating a candidate’s credentials. Our database consists of over 20,000 persons at all levels in our niche businesses.

With an intimate knowledge of our candidates “hopes, dreams, and aspirations”, we are well equipped to hit the ground running on assignments. Our ability to recruit seasoned industry executives is unparalleled. Conversely, our reach includes those talented executives from outside financial services – in skill related positions – and consults in areas including (but not limited to) management overview, servicing, credit, and risk management.

Six Star Premier Partners





ALLIED BUSINESS SYSTEMS, LLC

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 Phone | (478) 703-0863
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Allied Business Systems (ABS) provides unmatched advanced loan origination and management software to the consumer finance industry. Our software solutions are scalable to the size and needs of virtually any business. ABS customers can count on feature-rich software, responsive support, and a commitment to their success. 2018 marked ABS's 40th anniversary, and we look forward to continuing to exceed customers' expectations for the next 40+ years.

Services Offered

- Loan Originations Systems
- Loan Servicing Software



Apak Group

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 Vice President, Business Development
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Apak Group has the largest worldwide network of professional business and technical expertise in wholesale floorplanning technology. Thanks to our extensive experience of developing and implementing dealer funding solutions on a global scale. The result is a proven, highly versatile, and scalable floor planning finance solution, 'WFS'. With rich functionality in a single application, WFS is a fully integrated back and front office system, widely recognized as the preferred solution for major banks and captive finance providers.

Services Offered

- Business Process Improvement
- Floorplanning Systems



Black Book

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Black Book helps lenders identify opportunity and maximize profitable growth by enabling them to gain unparalleled insight from the industry's most trusted data provider. The Black Book Lender Solutions team is focused on serving the needs of all auto lenders through the innovative products they offer, like Collateral Insight Engine and ValuEngine.

Services Offered

- Analytics and Risk Management
- Computer Hardware and Software
- Document Preparation Service



BUCKLEY SANDLER

Buckley Sandler LLP

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Website | <http://www.buckleysandler.com>

BuckleySandler LLP represents many of the nation's leading banks, mortgage lenders, mortgage servicers, credit card companies, insurance companies, securities firms and other financial services companies, applying its extensive expertise across the full range of enforcement, litigation, transactional, regulatory, and public policy issues confronting the financial services industry. With over 150 lawyers in Washington, DC, Los Angeles, and New York, BuckleySandler provides best-in-class legal counsel to meet the challenges of our clients in an ever-changing and tumultuous legal, regulatory and legislative environment.

Services Offered

- Law Firm



defi SOLUTIONS

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 Phone | (800) 926-6750
 Website | <https://www.defiSOLUTIONS.com>

defi SOLUTIONS provides the only leading-edge, browser-based loan origination system (LOS) platform that is created for lenders by lenders, and is completely configurable by lenders. defi believes that our clients know their business best, so we update and enhance our software solutions based on feedback from our defi community of lenders. Whether you need an LOS, loan management and servicing, analytics and reporting, an auto loan portfolio exchange, or direct loan application services, defi's lending solutions are affordable, scalable and quickly changed to meet business and market demands.

Services Offered

- Credit Application Process Outsourcing
- Loan Originations Systems
- Loan Servicing Software



DIMONT

Ms. Laura MacIntyre
 Chief Revenue Officer
 Dallas, TX 75287
 Email | laura.MacIntyre@dimont.com
 Phone | (651) 270-1369
 Website | <http://www.dimont.com>

Dallas-based DIMONT is a leading provider of insurance claims management and adjustment services for mortgage and auto lenders, servicers and investors nationwide. We track and obtain insurance proceeds for damaged repossessions while keeping our customers in compliance with industry guidelines. Our team of licensed public adjusters and attorneys provide services to enable institutions to capture significant cost savings through our proprietary technology. DIMONT provides higher recoveries on claims and focuses on total portfolio return.

Services Offered

- Repossession Management Services
- Insurance Tracking
- Claims Processing Services



Equifax Inc.

Mr. Steve Toelkes
Account Executive
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Equifax has a rich legacy in data quality and innovation, empowering better decisions through our consumer, commercial and workforce insights. This is why leading financial services organizations worldwide rely on us when navigating the most critical and complex issues impacting business results. From regulatory compliance and risk management to maximizing workforce performance and customer relationships, Equifax delivers powerful data-driven solutions tailored for your financial organization's needs.

Services Offered

- Analytics and Risk Management
- Credit Reporting
- Direct Marketing



REPAY

Realtime Electronic Payments

REPAY- Realtime Electronic Payments

Ms. Susan Perlmutter
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Atlanta, GA 30305
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Phone | (817) 439-6215
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REPAY- Realtime Electronic Payments is the premier payment technology provider for the consumer finance industry. The REPAY platform provides direct integration to merchants' core systems and access to a suite of payment technology products that include credit/debit card processing, ACH processing, Instant Funding, white-labeled consumer-facing payment portals, IVR/phone pay, mobile app, text pay, kiosks, and electronic bill payment systems. REPAY provides real-time, innovative payment and funding solutions, enabling merchants to accept payments and fund loans 24/7/365.

Services Offered

- Electronic Bill Presentment Services
- Payment Processing Services
- Text Messaging Services



Solutions by Text

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 Director of Sales
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 Phone | (972) 484-1600 ext. 220
 Website | <http://www.solutionsbytext.com>

Solutions-by-Text provides business enterprises compliance based text message services that include low-cost solutions for billing reminders, account notifications, and collection alerts.

Services Offered

- Collections and Recovery Software
- Payment Processing Services
- Text Messaging Services



TransUnion

Mr. David Bowen
 Vice President, USIS Relationship, Auto
 Mequon, WI 53092
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 Phone | (262) 241-0001
 Website | <http://www.transunion.com>

We're a trusted provider of global information solutions for assessing and managing risk. And we're driven by the belief that information can help advance the goals of our own industry as well as those of our customers, and ultimately help to provide an environment where communities can thrive.

Services Offered

- Analytics and Risk Management
- Credit Reporting
- Scoring and Modeling



Wells Fargo Preferred Capital

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 Senior Vice President
 Des Moines, IA 50309-3605
 Email | sharonmancero@wellsfargo.com
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 Website | <http://www.wfpREFERREDcapital.com>

Services Offered

- Funding Sources

Wells Fargo Preferred Capital is a leading provider of debt capital to independently owned, publicly traded, and bank owned consumer, retail sales, and auto finance companies located in the United States and Canada.

Credit Facilities

We offer a wide range of senior secured revolving lines of credit. Our facilities start at \$20 million, increasing as your portfolio grows, up to accessing the capital markets. We also help our customers strategically position their businesses for access to the capital markets for purposes of stock or asset-based securities offerings. Terms generally range from two to five years, allowing you to develop a long term plan. Whether you need a sole lender or expert agent to manage your bank syndication group we are here to help you navigate your balance sheet.

Lending reliability

With more than \$7 billion in commitments, we have consistently provided capital to the consumer finance industry during all economic cycles. We work closely with you to fully understand your business and establish long-term relationships to meet your specific funding needs.



Five Star Premier Partners





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Carleton is the nation's leading provider of financial calculation software, loan origination compliance support, and document delivery solutions. Founded in conjunction with the Truth-in-Lending Act in the 1960s, our client list features many major, midsize, and startup loan origination software providers, lending organizations, credit insurance companies, and indirect lending dealer management systems in the U.S. and Canada. Headquartered in South Bend, IN, Carleton has a strong team of solutions experts averaging 17 years of specialized experience. Carleton is celebrating its 50th anniversary in 2019 as the leader in the ever changing regulatory industry.

Services Offered

- Compliance Consulting
- Document Processing & Imaging Outsourcing
- Loan Originations System



Connections Insights

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 President
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 Phone | (678) 520-3385
 Website | <http://www.connectionsinsights.com>

Connections Insights is a consulting company focused on strategic partnering between auto finance sources including captives, banks and auto finance companies and their service providers.

Services Offered

- Strategy & Marketing Consulting



Teledata Communications, Inc. (T.C.I.)

Mr. William Nass
President
Islandia, NY 11749
Email | bnass@tcicredit.com
Phone | (631) 404-4122
Website | <http://www.tcidecisionlender.com>

Teledata Communications, Inc. (TCI) is the leading provider of software-as-a-service (SaaS) loan origination software for online, indirect and branch loans.

Services Offered

- Loan Originations Systems
- Scoring and Modeling



Four Star Premier Partners





A TRUECar COMPANY

ALG

Ms. Heather DeSandre
 Senior Director, Industry Solutions
 Santa Monica, CA 90401
 Email | hdesandre@alg.com
 Phone | (248) 953-6453
 Website | <http://www.alg.com>

ALG's mission is to help lenders make informed decisions that improve business outcomes and reduce uncertainty. Our services include: Vehicle depreciation of loan and lease data, Portfolio mark-to-market analysis, Portfolio stress testing, Collateral scoring, Custom valuation modeling, Historical market analysis.

Services Offered

- Analytics and Risk Management
- Portfolio Assessments
- Vehicle Valuation and History Report



AutoGravity

AutoGravity Corporation

Mr. Rob Lopez
 Senior Director, Communications
 Irvine, CA 92618
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 Phone | (949) 302-7195
 Website | <http://www.autogravity.com>

AutoGravity's digital platform is transforming how car-buyers choose and finance cars. Based on lenders' credit specifications, our technology routes qualified applicants to your partner dealers.

Services Offered

- Direct Marketing
- Mobile and Digital Process Services



McGlinchey Stafford

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 Website | <http://www.mcglinchey.com>

McGlinchey Stafford, a national leader in consumer financial services, provides strategic legal counsel to financial institutions, loan servicers, and their service providers. We are one of eleven firms nationally ranked by Chambers USA and two-thirds of our lawyers provide financial services counsel on issues including transactions, commercial litigation, fair lending, cybersecurity, and creditors' rights. Few law firms have this core focus. It's our business and it's why leading financial services companies hire us as counsel.

Services Offered

- Compliance Consulting
- Cybersecurity
- Law Firms



Megasy's, Inc.

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 Orange, CA 92868-2941
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 Phone | (714) 952-4490 Ext. 7201
 Website | <http://www.megasys.net>

Megasy's provides complete loan servicing systems for the consumer finance industry for over 35 years. Omega is a browser-based solution that streamlines account servicing operations.

Services Offered

- Loan Originations Systems
- Loan Servicing Software

Three Star Premier Partners





American National Insurance Company

Mr. Kevin Moore
 Senior Marketing Manager
 League City, TX 77573
 Email | kevin.moore@americannational.com
 Phone | (281) 535-7469
 Website | <http://www.anico-cid.com>

American National markets a robust portfolio of credit insurance and debt cancellation products, including Credit Life & Health, Credit Property, CPI, Credit IUI, Non-File, and GAP Waiver.

Services Offered

- Insurance Products



Credex Systems, Inc.

Mr. Brent Partain
 National Sales Manager
 Birmingham, AL 35235
 Email | bpartain@credexsystems.com
 Phone | (205) 833-0363
 Website | <http://www.credexsystems.com>

Credex Systems has been a supplier of Consumer Loan Origination & Servicing Software since 1989. Our Unity product allows access to your branch data real time from any internet location or from your local server. It takes care of your loans from the application/origination and offers complete loan servicing.

Services Offered

- Loan Servicing Software



DDI Technology

Decision Dynamics Inc. (DDI)

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 Director of Sales
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 Phone | (844) 836-1621
 Website | <http://dditechnology.com>

DDI Technology's Premier Titling Solutions provides your team with tailored processes, extensive reporting, total-loss payoff and exception management in an all-in-one software.

Services Offered

- Title Administration Services
- Business Process Improvement
- Insurance Products



GWC Warranty

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 Email | wpratt@gwcwarranty.com
 Phone | (704) 839-3353
 Website | <http://www.gwcwarranty.com/lenders>

GWC Warranty is the best-in-class provider of used vehicle service contracts, having delivered a 'No Worries, Just Drive' experience to over 1.5 million drivers since 1995.

Services Offered

- Vehicle Service Contracts



MicroBilt Corporation

Ms. Sheri Reynolds
 Vice President of Sales
 Kennesaw, GA 30144
 Email | sher_i_reynolds@microbilt.com
 Phone | (800) 884-4747 x4414
 Website | <http://www.microbilt.com>

MicroBilt has been helping businesses assess and manage risk for over 35 years. MicroBilt delivers a complete suite of data products that support the entire finance process, from loan originations and background checks to fraud detection, collections, and regulatory compliance.

Services Offered

- Alternative Credit Reporting
- Business Credentialing
- Credit Scoring



Paymentus

Paymentus

Mr Matt Marderness
 Regional Sales Director
 Charlotte, NC 28277
 Email | mmarderness@paymentus.com
 Phone | (561) 325-9601
 Website | <http://www.paymentus.com/>

Paymentus intelligently integrates today's most sought after payment solutions including outbound communication capabilities, eBilling, mobile, self-service and agent-assisted portals.

Services Offered

- Debit & ACH Processing
- Electronic Bill Presentment Services
- Payment Processing Services



PayNearMe

Mr. Mark Harmon
 Senior Director, Sales
 Sunnyvale, CA 94089
 Email | mike.harmon@paynearme.com
 Phone | (303) 909-7095
 Website | <http://www.paynearme.com>

PayNearMe is the industry's only platform that facilitates cash, debit, credit and ACH payments. With its great mobile experience, PayNearMe's technology provides a simple way for businesses to collect payments through an intuitive, consistent experience for their customers.

Services Offered

- Electronic Bill Presentment Services
- Payment Processing Services



SmartAuction®

Ally SmartAuction

Mr. Chris Honeycutt
 National Accounts Manager
 Detroit, MI 48226
 Email | christopher.honeycutt@ally.com
 Phone | (248) 798-1674
 Website | <http://www.allysmartauction.com>

SmartAuction is an industry leading wholesale internet auction providing vehicle remarketers the opportunity to reduce expenses and maximize sale proceeds by quickly and efficiently wholesaling retired inventory. Vehicle remarketers including OEMs, daily rental and fleet companies, and financial institutions have sold over 6 million vehicles on SmartAuction.

Services Offered

- Remarketing and Auction Services

Two Star Premier Partners





Alfa Financial Software Inc.

Mr. Simon Clark
 Director
 Birmingham, MI 48009
 Email | simon.clark@alfasystems.com
 Phone | (855) 680-7100
 Website | <https://www.alfasystems.com/>

Services Offered

- Floorplan Systems
- Loan Originations Systems
- Loan Servicing Software



Bradley

Ms. Meade Hartfield
 Partner
 Birmingham, AL 35203
 Email | mhartfield@bradley.com
 Phone | (205) 521-8196
 Website | <http://www.bradley.com>

Services Offered

- Law Firms



Compli

Mr. Brian Larson
 Fair Lending Compliance Expert
 Portland, OR 97205
 Email | brian.larson@complí.com
 Phone | (503) 963-4220
 Website | <http://www.complí.com>

Services Offered

- Compliance Consulting
- Compliance Management Systems (CMS)
- Risk Management Software



Dot818, LLC

Ms. Sherri Burnett
 Vice President, Client Relations
 Glendale, CA 91202
 Email | Burnett.s@dot818.com
 Phone | (818) 844-3906
 Website | <https://dot818.com>

Services Offered

- Compliance Consulting
- Database Management



First Tennessee Bank

Mr. Kevin E. Beeson
 Executive Vice President
 Memphis, TN 38101-0084
 Email | kebeeson@firsttennessee.com
 Phone | (901) 523-4653
 Website | <http://www.firsttennessee.com>

Services Offered

- Funding Sources



RouteOne LLC

Mr. Jeff Belanger
 Senior Vice President, Business Development
 Farmington Hills, MI 48334-2521
 Email | jbelanger@routeone.com
 Phone | (248) 862-7064
 Website | <http://www.routeone.com>

Services Offered

- Credit Application Software



Sagent

Mr. Thuy Anthony LeDinh
 Director Marketing
 King of Prussia, PA 19406-3151
 Email | thuy.ledinh@sagentlending.com
 Phone | (484) 869-3142
 Website | <http://www.sagentlending.com>

Services Offered

- Loan Originations Systems
- Loan Servicing Software
- Remarketing and Auction Services



StateNational

State National Companies

Mr. John M. Pearson
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 Bedford, TX 76021
 Email | jpearson@statenational.com
 Phone | (817) 821-7288
 Website | <http://www.statenational.com>

Services Offered

- Insurance Products



Mr. John Blair
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 Email | jblair@swbc.com
 Phone | (210) 525-1241
 Website | <https://www.swbc.com/>

Services Offered

- Insurance Trading Services



van Wagenen Financial Services

Mr. Jeff Anderson
 Sr Vice President, Sales & Relationship Development
 Eden Prairie, MN 55344
 Email | janderson@vanwagenen.com
 Phone | (952) 833-9149
 Website | <http://www.vanwagenen.com>

Services Offered

- Claims Processing Services
- Insurance Products
- Insurance Tracking Services

One Star Premier Partners





AUL Corp.

Ms. Jacqueline Swank
 Director of Marketing
 Napa, CA 94559
 Email | jswank@aulcorp.com
 Phone | (800) 826-3207
 Website | <http://www.weareaulcorp.com>

Services Offered

- Vehicle Service Contracts



AutoMap, LLC

Mr. Mark Sargeant
 VP, Logistics & Business Development
 Hillsboro, OR 97124
 Email | mark.sargeant@automap.us
 Phone | (503) 707-9574
 Website | <http://www.automap.us>

Services Offered

- Vehicle Location Services



We're here to help.

BMO Harris Bank, N.A.

Ms. Guadalupe Marquez
 Director, Financial Institutions Group
 Chicago, IL 60603
 Email | Guadalupe.marquez@bmo.com
 Phone | (312) 461-7916
 Website | <http://www.bmoharris.com/specialtyfinance>

Services Offered

- Funding Sources



COVIUS

Mr. Matt Johnson
 Vice President, Business Development
 Temecula, CA 92590-3699
 Email | matt.johnson@covius.com
 Phone | (951) 481-6581
 Website | <http://www.covius.com>

Services Offered

- Compliance Consulting
- Document Processing & Image Outsourcing





FIMC - Financial Insurance Management Corporation

Mr. Brian Williams
 CEO
 Sarasota, FL 34236
 Email | bwilliams@fimc.com
 Phone | (941) 952-5522
 Website | <http://www.fimc.com>

Services Offered

- Motor Clubs



Financial Network Inc.

Mr. Phil Mazza
 Chief Executive Officer
 Saint Louis, MO 63132
 Email | pmazza@fni-stl.com
 Phone | (800) 325-4936
 Website | <http://www.fni-stl.com>

Services Offered

- Credit Application Process Outsourcing
- Loan Originations Systems



FSSI

Mr. John Pulver
 Corporate Sales Executive Auto & Consumer Finance Division
 Santa Ana, CA 92704
 Email | [johnpulver @fssi-ca.com](mailto:johnpulver@fssi-ca.com)
 Phone | (714) 436-3320
 Website | <http://www.fssi-ca.com>

Services Offered

- Print & Media Services
- Document Processing & Image Outsourcing
- Electronic Bill Presentment Services



LAUNCHER.SOLUTIONS

Mr. Tommie Szuba
 Solutions Consultant
 Jacksonville, FL 32256
 Email | tszuba@launcher.solutions.com
 Phone | (877) 556-2437
 Website | <http://www.launcher.solutions/>

Services Offered

- Credit Application Software
- Loan Originations Systems
- Sales Support Software



LIVEVOX

LiveVox, Inc.

Ms. Lindsay Shelby
Marketing Communications Coordinator
San Francisco, CA 94111
Email | lshelby@livevox.com
Phone | (678) 373-4071
Website | <http://www.livevox.com>

Services Offered

- Compliance Consulting



Nortridge Software LLC

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Lake Forest, CA 92630
Email | kstempel@nortridge.com
Phone | (714) 263-7285
Website | <http://www.nortridge.com>

Services Offered

- Loan Origination System
- Loan Servicing Software



National Bankruptcy Services, LLC

Mr. Jim O'Reilly
 Senior Vice President
 Dallas, TX 75254
 Email | jim.oreilly@nbsdefaultservices.com
 Phone | (214) 860-6973
 Website | <http://www.nbsdefaultservices.com>

Services Offered

- Bankruptcy Services
- Compliance Management Systems (CMS)
- Foreclosure and Replevin Services
- Law Firms
- Loan Portfolio Sales
- Loan Servicing Resourcing



FINANCIAL SERVICES

Oracle Financial Services

Mr. Paul Mattiacci
 Master Principal Sales Consultant
 Bloomington, MN 55437
 Email | paul.w.mattiacci@oracle.com
 Phone | (612) 386-8042
 Website | <http://www.oracle.com/banking>

Services Offered

- Dealer Management Systems (DMS)
- Loan Originations Systems



PassTime

Mr. Jeff Karg
 Director of Marketing and Communication
 Littleton, CO 80120-5684
 Email | jkarg@passtimegps.com
 Phone | (303) 962-3152
 Website | <http://www.passtimeusa.com>

Services Offered

- Vehicle Location Services



PaymentVision

Mr. Rob Mengarelli
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 Jacksonville, FL 32223
 Email | sales@paymentvision.com
 Phone | (800) 345-7243
 Website | <http://www.paymentvision.com>

Services Offered

- Payment Processing Services





PDP Group, Inc.

Mr. John C. Yarbrough
 Director of Business Development
 Hunt Valley, MD 21031-1401
 Email | jcyarbrough@pdpgroupinc.com
 Phone | (443) 799-7783
 Website | <http://www.pdpgroupinc.com>

Services Offered

- Insurance Products
- Insurance Tracking Services
- Title Administration Services



Peritus Portfolio Services

Ms. Kym Jares
 Business Development Manager
 Irving, TX 75039-5581
 Email | kjares@perituservices.com
 Phone | (866) 831-5954
 Website | <http://www.perituservices.com>

Services Offered

- Portfolio Assessment



PWC

Mr. Douglas C. Ekizian
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 Irvine, CA 92614
 Email | doug.ekizian@pwc.com
 Phone | (949) 517-8220
 Website | <http://www.pwc.com>

Services Offered

- Compliance Consulting
- Strategy & Marketing Consulting



SpeedPay

Ms. Lori Cerise
 Vice President, Business Development
 Englewood, CO 80237
 Email | Lori.Cerise@WU.com
 Phone | (720) 332-1102
 Website | <http://payments.westernunion.com>

Services Offered

- Electronic Bill Presentment Services

Stephens

Stephens, Inc.

Mr. Blair Farinholt
 Managing Director
 Atlanta, GA 30326
 Email | blair.farinholt@stephens.com
 Phone | (404) 461-5109
 Website | <http://www.stephens.com>

Services Offered

- Investment Banking



TEXAS CAPITAL BANK®

Texas Capital Bank

Mr. David B. Fricke
 Executive Vice President, LOB Manager
 Richardson, TX 75082
 Email | david.fricke@texascapitalbank.com
 Phone | (972) 656-6699
 Website | <http://www.texascapitalbank.com>

Services Offered

- Funding Sources



Vergent

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Ridgeland, MS 39197
Email | jtabb@esoftwaresolutions.com
Phone | (662) 401-2363
Website | <http://vergentlms.com>

Services Offered

- Collections Recovery Software
- Loan Originations Systems
- Loan Servicing Software



Thank you to the AFSA Business Partner Board for their guidance in developing the Online Industry Buyer's Guide and this Sourcebook.

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